



We are looking for a  
PHARMACEUTICAL COMMERCIAL ALLROUNDER (m/f/x)

Location: Heidenheim an der Brenz/Berlin (Germany) or remote  
(willingness to relocate to Germany preferable)

Starting: at the next possible date

OKAY, YOU DON'T HAVE TO LIKE EVERY MORNING:

But with your outgoing nature, it's easy for you to approach our (potential) customers, suppliers and partners even on grumpy days.

You may not yet have nine lives in the pharmaceutical commercial sector behind you, but you have tried your paws at enough different tasks over the course of your career to discover that a little variety is exactly your thing – and you can well imagine delving deeper into the pharmaceutical and medical devices industry?

With us, you have the opportunity to do that – and to use all your talents in a wide range of topics. We don't just rely on one specially bred skill, but above all on the mix that makes you as a person.

OUR (AND YOUR NEW) TERRITORY:

THE FORCE builds companies for companies in the healthcare and pharmaceutical sector.

We encourage work in a flexible surrounding and as a diverse group when it comes to gender, nationality, religion, and ways of working. This unique culture is aimed to integrate employees and partners seamlessly into one organization.

Likewise, this organization shall easily adapt to customer organizations. Our unique way of operation will release THE FORCE to solve customer problems in a fast, effective, and efficient manner.

In all of this, people are and will be at the center of our attention, and the most valuable asset we have: People are our strength. They make us THE FORCE.

## THE BEST PREREQUISITES FOR YOUR CATWALK:

- ✧ Whether you've been marching through all the stages from purchasing to sales with seven-league boots on or you're still working your way through your territories, you bring experience in a variety of commercial areas in the pharmaceutical or medical devices industry.
- ✧ You convince us and our customers with your approachable manner, and your profound knowledge of both German and English means the cat's never got your tongue in either language. At the same time, you prefer a clear communication to treating someone with velvet paws when the situation requires it.
- ✧ You believe handling numbers is just as much the cat's meow as working with people.
- ✧ It doesn't make your fur stand on end when the team needs your help with tasks that aren't directly connected to your position.

## YOUR DAILY PREY MAY INCLUDE:

- ✧ You are already sharpening your claws when it comes to supply chain management and are purposefully jumping at all optimization opportunities.
- ✧ Tackling topics in marketing and sales for different companies and always new target groups awakens your hunting instinct.
- ✧ You don't see acquiring and supporting customers in an international environment as entering the lion's den, and you are a cool cat in contract and price negotiations, as well.
- ✧ You work on a wide spectrum of tasks – or take on responsibility for sub-areas, depending on your hunting range and your development.

## YOU CAN PROWL TO THE BEAT OF YOUR OWN DRUM:

No matter if house cat with a fondness for the dawn or nocturnal stray: you are flexible in the arrangement of your working hours, your location, and your work itself. In addition, we count on your opinion, so you are invited to let your ideas about your own and our goals out of the bag.

But above all, all cats are not grey for us at any time of the day: we are interested in you as a person and focus specifically on your special talents.

## YOUR CONTACT PERSON:

You don't want to buy a cat in a poke and prefer to find out right away if you feel comfortable in our pack – or if we would fight like cats and dogs after all? Directly contact Christian Stenske via our application form.

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